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Your Trucks Can Help Save Lives	Apr.	20	Shirt Unit Identification	May	32
	0		Soap Drums in the Call Office	Dec. Nov.	42
RACKS AND CONVEYORS			Sorting Table at Tumblers	Feb.	36
Figures Equal Facts	Oct.	38		May	35
Finishing Conveyor	Feb.	39		Feb. Feb.	32
	Aug.	26		June	32 28
Happy Holiday Draws Volume	Nov. Aug.	20 12	Step Plate Replaces Ladder	Dec.	28
How Reliable Linen Service Presses 80			Sturdy Conveyor Shutoff	Feb.	35
Uniforms Per Operator Hour	Oct.	42	System for Drum Emptying	July	28 35 28 32
Monorail Increases Marking Production By	Ont	80		Feb.	32
New Sliding Assembly Rack	Oct. July	60 64	Tool Cart	Nov.	42 28
	Oct.	64	Trolley for Entire Lot	Sent	40
Railroad Streamlines Laundry Operation		10	Truck Made of Pipe		35

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Twine Control		30	Five Items From Cole's	Feb.	54
Unloading Room		26	How We Increased Production and Re-		
Use for Old Doors	Sept.	38	duced Costs	Mar.	30
Window for Unloading	Jan.	28	Mary Gladys Polls Her Customers	May	12
ROUTEMEN			One Man's Opinion	Apr.	30
Campaign Builds Routeman Confidence	Tuly	52	Package Idea Slashes Family Bundle Pro- duction Cost		58
Drivers Assemble		66	Press Modified for French Cuffs	Nov.	74
Figures Equal Facts		38	Sales Clinic Sets Wheels Rolling	June	12
Open House Sparks Promotion (incentives)	June	60	Shirt Production Standards	Oct.	74
"Pillow Case" Bundle (solicitation)	Mar.	12	Shirt Rental	Mar.	22
Sixty Prizes, 43 Contests, One Package	July	10	Shirt Unit Develops Record Production	Sept.	35
Successful Small Plant Operation	June	16 30	Small Plant Gets More With Less	Oct.	48
Trucks Become Rolling Offices	Sept.	30	STARCH		
SAFETY			Starching Data	Oct.	68
Fire Control Bulletin	Mar.	89			
Gas Equipment Makers Adopt Standards			STATISTICS AND SURVEYS		
Code	July	56	Americans Spent \$24 Each in '48 to Look		
New Safety Booklet	July Aug.	52 62	Well Groomed	Mar.	91
Protect Yourself and Your Customer Safety Booklets	Max	75	Census Bureau Releases Laundry Statistics	Feb. July	28 87
Safety Council Publishes Manual	Sept.	70	Fire Losses Still Climbing	Sept.	65
Safety Films Available	Mar.	69	New Consumer Survey Reveals Expanding	Dept.	00
SALES AND SALES PROMOTION			Laundry Market	Nov.	10
	21	**	1950 Operating Cost Percentages	Aug.	30
Advertising Tie-In A.I.L. Convention Accents Sales Appears on Own TV Show	Mar.	11 24	Occupation Outlook Handbook	Sept.	65
Annears on Own TV Show	Nov. Mar.	91	STORAGE		
Association Sponsors Television Show	AVACES .	0.			00
(Rhode Island Assoc. of Launderers &			Filling A Vault in Mississippi	Mar.	68 95
Cleansers)	Aug.	8	Fur Section Protect Yourself and Your Customer	Ang	62
Classified Ads Helped This Plant Boost	-		Trotect Toursen and Tour Customer	arag.	0.5
Sales 30 Percent	Sept.	26	TELEVISION		
Convertible Billboard	Sept.	64	Appears on Own TV Show	Mar.	91
Crystal Spring Sells the Baby Market	Sept.	50	Association Sponsors Television Show		
(diaper service)	Feb.	44	(Rhode Island Association of Launderers		
Filling a Vault in Mississippi	Mar.	68	& Cleansers)	Aug.	8
He Opens Doors With Pillows	July	38	TV Effectiveness Demonstrated	Jan.	56 50
How to Wash at Home	July	46	TV Spots New Fabric Standards	Aug.	30
"If You Can't Beat 'Em " (opening			TRAINING		
day)	Jan.	34 33	AIL Management Course at Joliet	May	73
Laundry Sales Trends for 1949-1950 Little Rock Tackles the Self Service Prob-	Jan.	33	American University Graduates Laundry		
blem	May	10	Managers Diaper Group Unveils Telephone Training	Mar.	58
Location and Looks	June	52	Diaper Group Unveils Telephone Training		
Mary Gladys Polls Her Customers	May	12	Program	July	14
New Use For Soap Open House Sparks Promotion	Jan.	11	Entrance Requirements Changed at A.I.L.	Dec.	20
Open House Sparks Promotion	June	60	School	July	56
Open House With Orchids	Jan.	42	O.M.I. Presents Certificates	Sept.	62
"Pillow Case" Bundle	Mar.	12		ocpo.	
Profits From a New Store (opening day)	Jan. Nov.	38 44	TRUCKS		
Promoting Business Country Style	June	12	How to Save Money on Truck Maintenance	May	16
Seals Build Sales	Dec.	26	National Council of Private Motor Truck	-	
Sixty Prizes, 43 Contests, One Package	July	10		Jan.	48 42
Survey Indicates Sales Strategy	Feb.	52		Sept. Jan.	48
Tips on Spot Radio Advertising	Feb.	26		Sept.	30
Tips on Spot Radio Advertising "Trouble With This Industry Is" TV Effectiveness Demonstrated	June	88	What Delivery Cost Control Can Do For	Sept.	30
Two Radio Shows That Click	Jan.	56		Aug.	40
Two Radio Shows That Click	June Nov.	10 35			
	2101,	30	UNIONS		
SELF-SERVICE			Union Sells Krauss Laundry	Jan.	46
"If You Can't Beat 'Em "	Jan.	34	VENTILATION		
Is the Launderette Really Competition	Mar.	16	Five Items from Cole's	Feb	54
Istrouma Tackles the Self-Service Problem		26	Homemade Tumbler Cabinets	Nov.	74
Little Rock Tackles the Self-Service Prob-	Mar.	46	Pointers from Pilgrim	Aug.	16
	May	10			
Self-Service Laundries (editorial)	Oct.	33	WASHROOM		
			Bluing, Bleaching and Souring Data		69
SERVICEABLES			Extractor and Tumbler Data	Nov.	71 20
New Finish Makes Rayon "Completely	D	90	Gravity Solves Two-Level Problem Labor Savers	Mar.	34
Washable"	Dec.	36	Pipe Sizes Required; Washer r.p.m.; Starch-		٠.
Nylon Zipper and Knit Fabrics Approved Process Eliminates Wool Blanket Shrinkage	Mar. Sept.	94 64	ing Data	Oct.	68
Seal Awarded to Diaper Line, Bras, In-	Sept.	04	Pointers from Pilgrim	Aug.	16
signia	Nov.	59	Properties of Sours; Bleach and Stripper	0.	-
Seal Awarded to Knit and Foulard Fabrics		64		Oct.	70
Seal Awarded to Shirt Interlinings	Apr.	87	Washer Capacities; Data on Dry and Wet	Ont	65
TV Spots New Fabric Standards	Aug.	50		Oct.	67
Washable Seal Awards	Feb.	87	Weights of Laundry Items Per 100 Pieces.	Oct.	66
SHIRTS			Which Should You Use—Supplies Dry or in		
	Nov.	24		July	20
Figures Equal Facts		38	•		
	100				